Supermarket and Web-Based Intervention Targeting Nutrition - SuperWIN

A Randomized, Parallel Assignment, Active Control, Efficacy Trial

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Collaborator

- The Kroger Company, the largest U.S. supermarket chain:
 - Partial funding
 - Store/clinic space
 - Study dietitians
 - Purchasing data

Background

- Despite guideline recommendations, 75% of Americans have poor dietary quality
- In 2019, an AHA Scientific Advisory requested "immediate action" to address this gap. Specifically:
 - Sponsored research with retailers (e.g. supermarkets)
 - Studies of online shopping to promote healthier purchases
 - Studies of nutrition applications



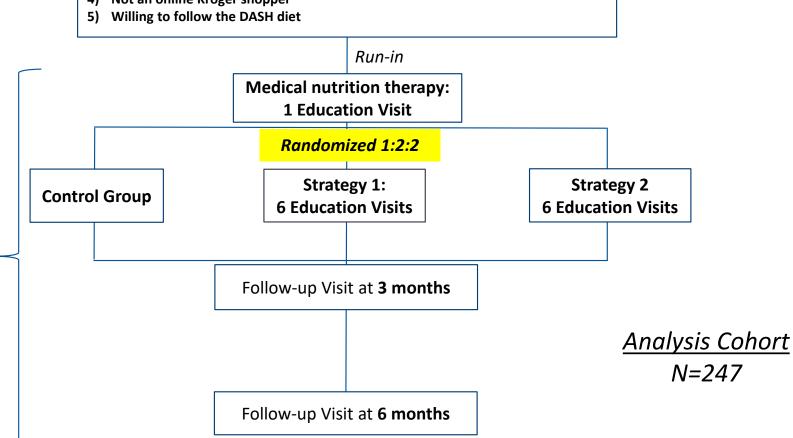
versus







- 1) Ages 21-75 years
- 2) ≥1 CV risk factor (obesity, hypercholesterolemia, and/or hypertension)
- 3) Shop regularly at a Kroger supermarket in the study ("preferred" store)
- 4) Not an online Kroger shopper



Couch SC, et al. Am Heart J. 2022;248:21-34.

Location:

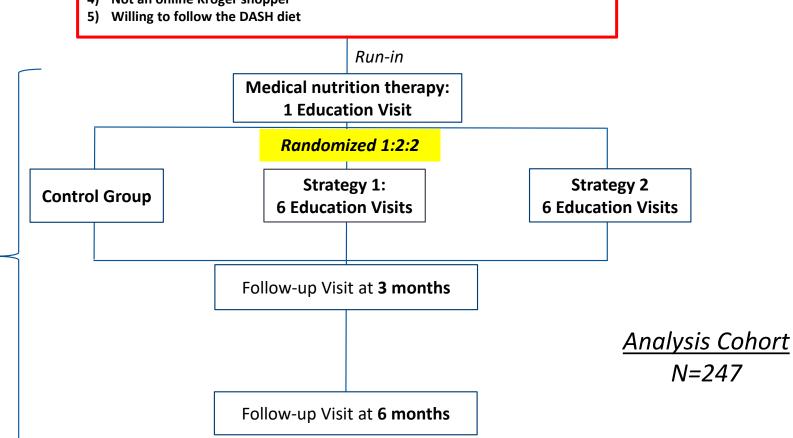
Preferred Kroger

Supermarket





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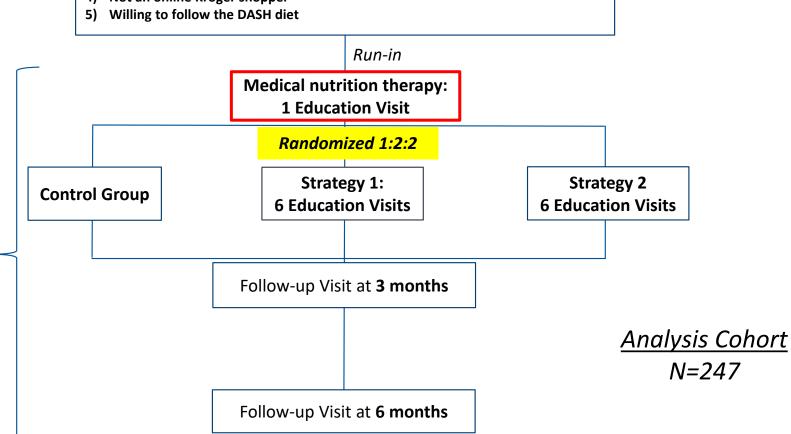
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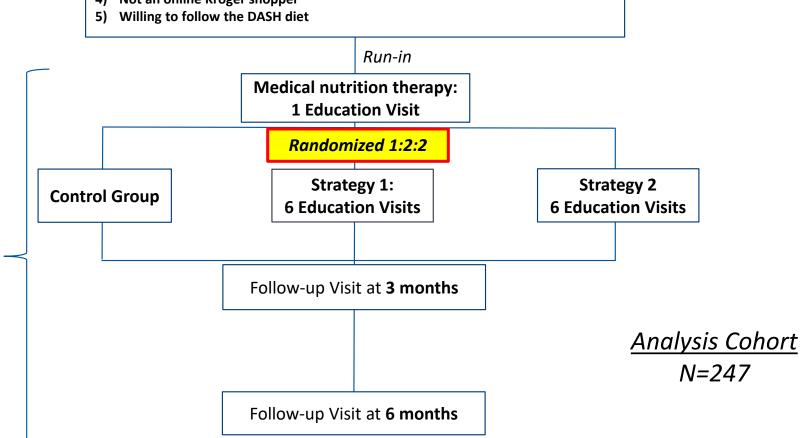


<u>Location:</u> Preferred Kroger Supermarket





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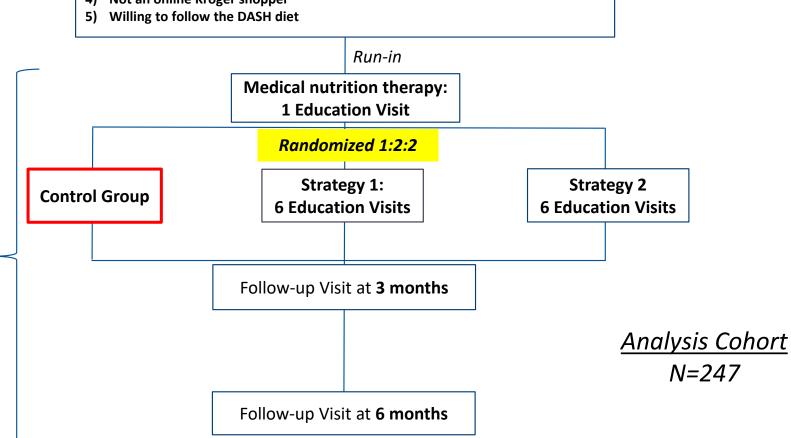


<u>Location:</u> Preferred Kroger Supermarket



University-based primary care network patients who:

- 1) Ages 21-75 years
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- 3) Shop regularly at a Kroger supermarket in the study ("preferred" store)
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Location:

Preferred Kroger

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Preferred Kroger
Supermarket





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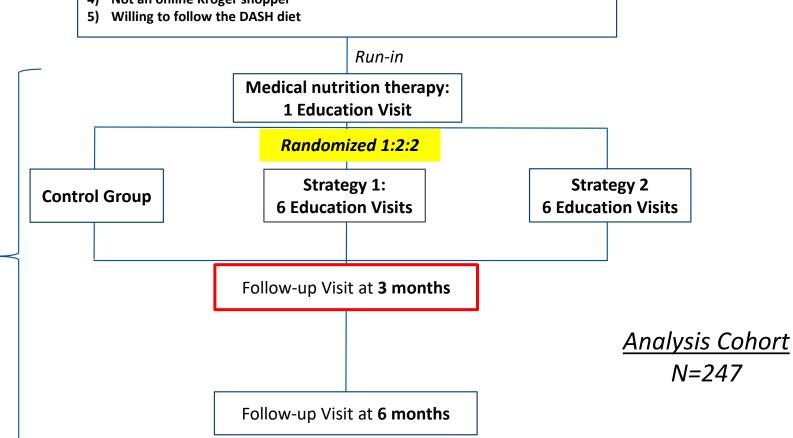
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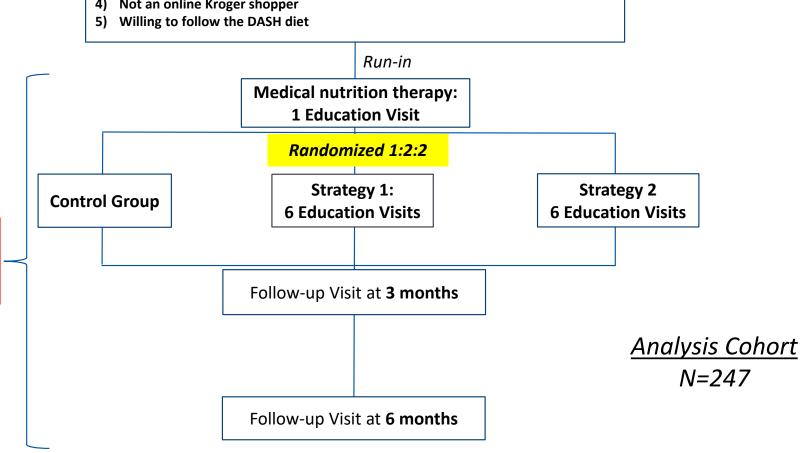


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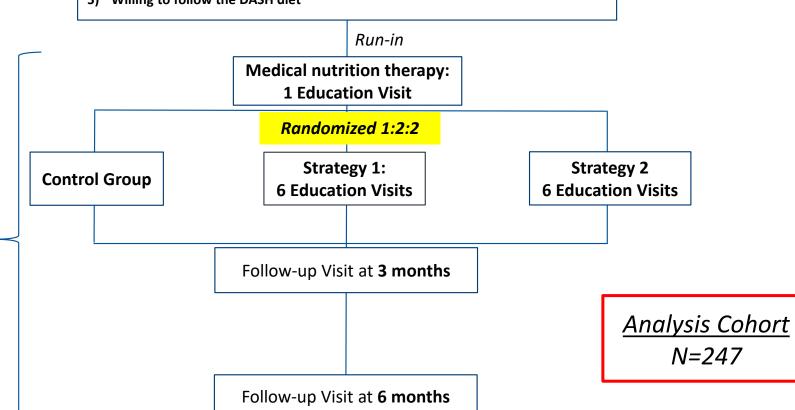


Location: Preferred Kroger Supermarket





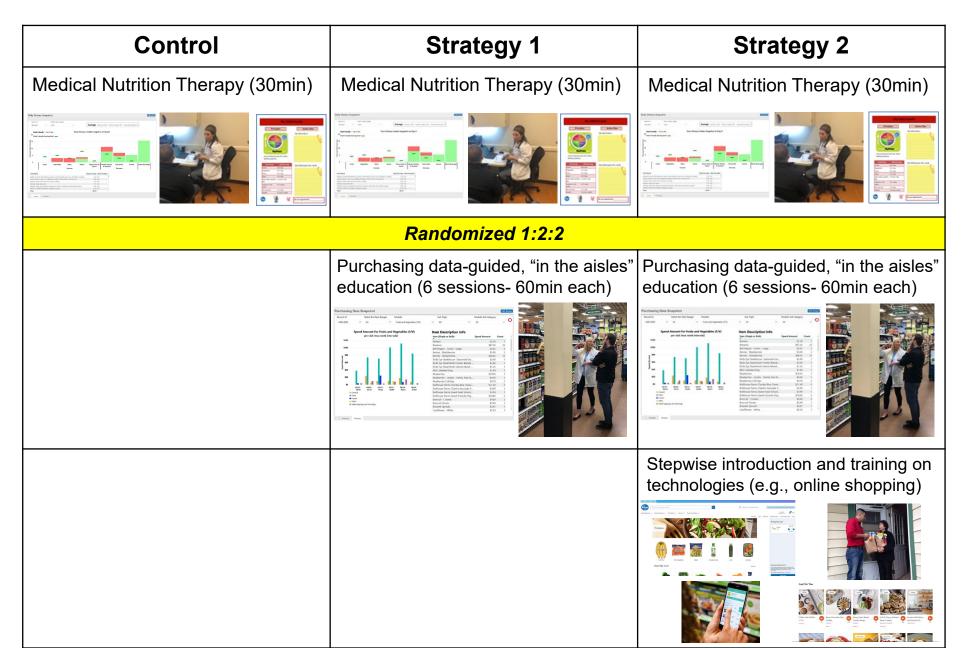
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- 3) Shop regularly at a Kroger supermarket in the study ("preferred" store)
- 4) Not an online Kroger shopper
- 5) Willing to follow the DASH diet



Preferred Kroger Supermarket

Location:

Dietary Education



Dietary Education



Dietary Education



Individualized Purchase Review

(Both Strategies 1 and 2)

Example



Hypothesis Testing

Primary Endpoint:

- DASH score (measure of DASH diet adherence)
- Calculated from raw dietary intake data (24-dietary phone recalls)
- Range 0-90
- Increased score = increased adherence

Two tests for DASH score change (baseline to 3 months):

1. What is the efficacy of data-guided, in-store teaching?

Strategies 1 and 2 versus Control ("S1/S2 vs. Control")

if p <0.05, then

2. What is the efficacy of online shopping and nutrition apps?

Strategy 2 versus Strategy 1 ("S2 vs. S1")

Baseline Characteristics

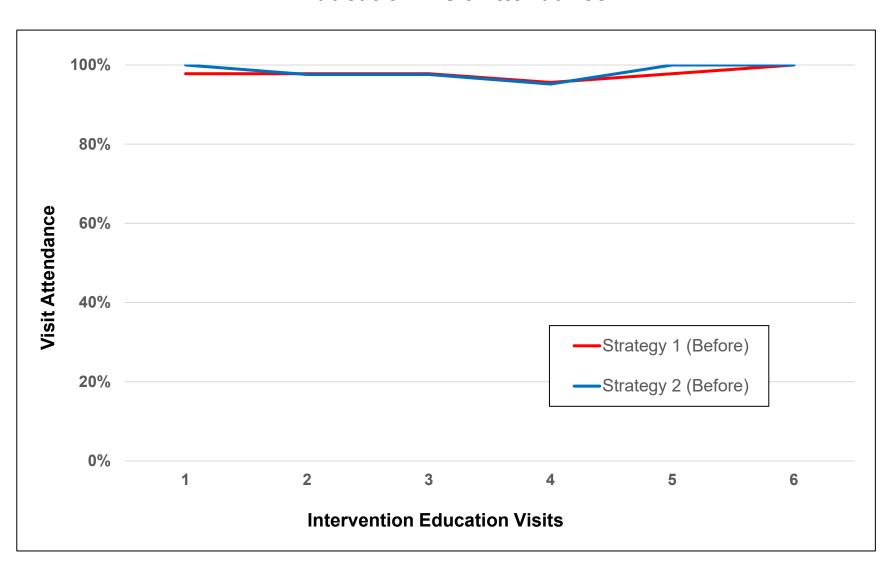
Variable	Control (n=46)	Strategy 1 (n=100)	Strategy 2 (n=101)
Age - mean - yr	56.2 (11.4)	57.0 (10.7)	55.8 (11.0)
Female - %	69.6%	68.0%	70.3%
Race - %			
Black or African American	13.0%	23.0%	21.8%
White	78.3%	73.0%	71.3%
Household annual income ≥\$125,000 - %	28.3%	37.0%	39.6%
Children in the household – mean (SD)	0.33 (0.67)	0.43 (0.89)	0.42 (0.89)
Prior myocardial infarction or stroke - %	10.9%	7.0%	5.0%
Hypertension medications - %	67.4% 77.0%		72.3%
Blood pressure- mean (SD) - mm Hg			
Systolic	130.0 (16.4)	129.8 (18.6)	128.4 (14.9)
Diastolic	85.7 (11.1)	82.1 (11.6)	83.4 (10.4)
Body mass index- mean (SD) - kg/m ²	33.8 (7.2)	34.0 (7.9)	32.9 (8.1)
Hypercholesterolemia medications - %	43.5%	47.0%	36.6%
Non-HDL cholesterol - mean (SD) - mg/dl	107.0 (32.5)	115.2 (37.0)	112.5 (35.3)

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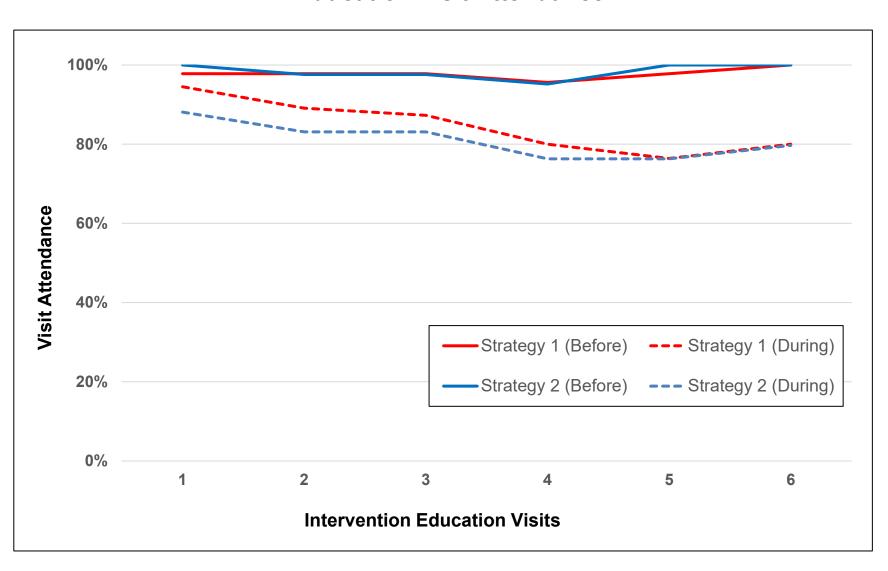
Impact of COVID-19 on SuperWIN

Education Visit Attendance



Impact of COVID-19 on SuperWIN

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DASH Changes at 3 Months

Overall Cohort	Control (N=46)	Strategy 1 (N=100)	Strategy 2 (N=101)
At baseline	45.2	44.4	43.2
	(42.0, 48.4)	(42.0, 46.8)	(40.8, 45.5)
At 3 months	51.0	53.1	55.6
	(47.6, 54.4)	(50.6, 55.5)	(53.2, 58.1)
DASH Change	<u>5.8</u>	8.6	<mark>12.4</mark>
	(2.5, 9.2)	(6.4, 10.8)	<mark>(10.3, 14.6)</mark>

DASH Changes at 3 Months

Overall Cohort	Control (N=46)	Strategy 1 (N=100)	Strategy 2 (N=101)	S1/S2 vs. Control	P-value
At baseline	45.2	44.4	43.2		
	(42.0, 48.4)	(42.0, 46.8)	(40.8, 45.5)		
At 3 months	51.0	53.1	55.6		
	(47.6, 54.4)	(50.6, 55.5)	(53.2, 58.1)		
DASH Change	5.8	8.6	12.4	<u>4.7</u>	0.02
	(2.5, 9.2)	(6.4, 10.8)	(10.3, 14.6)	<i>(0.9, 8.5)</i>	

DASH Changes at 3 Months

Overall Cohort	Control (N=46)	Strategy 1 (N=100)	Strategy 2 (N=101)	S1/S2 vs. Control	P-value	S2 vs. S1	P-value
At baseline	45.2	44.4	43.2				
	(42.0, 48.4)	(42.0, 46.8)	(40.8, 45.5)				
At 3 months	51.0	53.1	55.6				
	(47.6, 54.4)	(50.6, 55.5)	(53.2, 58.1)				
DASH Change	5.8	8.6	12.4	4.7	0.02	3.8	0.01
	(2.5, 9.2)	(6.4, 10.8)	(10.3, 14.6)	(0.9, 8.5)		<u>(0.8, 6.9)</u>	

DASH Changes at 6 Months

Overall Cohort	Control (n=46)	Strategy 1 (n=100)	Strategy 2 (n=101)	
At baseline	45.2	44.4	43.2	
	(42.0, 48.4)	(42.0, 46.8)	(40.8, 45.5)	
At 6 months	49.6	51.0	51.6	
	(46.3, 52.8)	(48.6, 53.5)	(49.2, 54.0)	
DASH Change	<mark>4.4</mark>	<mark>6.6</mark>	<mark>8.4</mark>	
	<u>(0.6, 8.1)</u>	<i>(4.0, 9.2)</i>	<mark>(5.9, 11.0)</mark>	

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	(42.0, 48.4)	(42.0, 46.8)	(40.8, 45.5)		
At 6 months	49.6	51.0	51.6		
	(46.3, 52.8)	(48.6, 53.5)	(49.2, 54.0)		
DASH Change	4.4	6.6	8.4	3.1	<u>0.14</u>
	(0.6, 8.1)	(4.0, 9.2)	(5.9, 11.0)	(-1.0, 7.3)	

DASH Changes at 6 Months

Overall Cohort	Control (n=46)	Strategy 1 (n=100)	Strategy 2 (n=101)	S1/S2 vs. Control	P-value	S2 vs. S1	P-value
At baseline	45.2	44.4	43.2				
	(42.0, 48.4)	(42.0, 46.8)	(40.8, 45.5)				
At 6 months	49.6	51.0	51.6				
	(46.3, 52.8)	(48.6, 53.5)	(49.2, 54.0)				
DASH Change	4.4	6.6	8.4	3.1	0.14	<mark>1.8</mark>	<u>0.34</u>
	(0.6, 8.1)	(4.0, 9.2)	(5.9, 11.0)	(-1.0, 7.3)		(-1.9, 5.5)	

Summary

- Adherence to the DASH diet increased in all 3 groups not only at 3 months, but at 6 months
- SuperWIN demonstrated the efficacy of dietary interventions harnessing the store's physical environment, dietitians, purchasing data, and new technologies and services
- Data suggest that the participant experience was excellent

And finally...

 SuperWIN was made possible by a unique-to-date research collaboration between our diverse academic team and a large retailer.
 More collaborations are needed